Your Training Course for Using Expert
Interviews to
Win at Business and Enhance Your
Visibility



WORKSHEET

Use this Worksheet to set yourself up for producing a top-quality podcast series with engaging and dynamic expert guests.

Steps to Take				Actions	
1.	a plac	storming session: Get comfortable in the away from your desk. Take a ad and pen with you. Think about asting and answer the following ions:  "Why is it a great choice for my business?"		Brainstorm a list of possible podcast topics. At this point, don't worry about organizing them into themes or series. Just write down every one you think of—no matter how odd or out there.	
	0	"How is it going to help me grow my business?"		Look over your list. Cross off any ideas that definitely don't fit your main focus.	
				Look over your list again. Are any theme ideas coming to you? Are there topics you want to focus on in particular—or split up into separate parts?	
				Those are your <b>theme ideas</b> and <b>series ideas</b> .	
2.	Decide what your main, single-most-important podcast topic and general theme is going to be.		۰	Do your best to brainstorm three complete episodes you could produce right now.	
		will this give your ideal listener? How help them?	•	Now repeat that, thinking up three complete series.	

### Steps to take

- 1. Get comfortable in an area that is (a) quiet and (b) not your desk.
- 2. Think of all the experts relevant to your focus and field that know who you are (i.e. you have had recent contact with them).
- 3. List them.
- 4. Print out the "My Podcast Potential Guest List" forms at the end of this worksheet. PRINT ONE SHEET PER GUEST.

### **Actions**

- Transfer your candidates' names to your printed-out forms.
- Under each name, write down what you would like them to speak about.
- Find out their basic contact information, entering for each one:
  - o Name
  - o Main URL
  - Specialty
  - o VA's name
  - Contact person
  - Contact number
  - Upcoming or current launches in motion

(Fields are already on the form which you will print out, one per guest.)

Actions
Research each guest as thoroughly as you can, paying particular attention to:
<ul> <li>Previous podcasts or webinars she has guested on</li> </ul>
<ul> <li>What topics she spoke about</li> </ul>
<ul><li>Recent articles from/about her</li></ul>
<ul> <li>Social media pages and feeds</li> </ul>
<ul><li>Latest or upcoming projects or launches</li></ul>
<ul> <li>What is publicly known about her life situation that may affect your invitation timing adversely or positively</li> </ul>
Enter key information of this sort in the "NOTES" section at the bottom half of the form you are using.

Steps to take	Actions
Create an invitation template you customize and personalize for each	<del>_</del>
	Let them know, if you use a scheduler such as Outlook Calendar.
<ol><li>Create separate thank-you letter t for guests who:</li></ol>	emplates
Accept	
Decline	
Create a confirmation letter temple those who accept.	Write a short bio for each guest as you want it to appear on your website. Include this bio for your guest's approval.
<ol> <li>Purchase any recording software, or equipment you need.</li> </ol>	hosting  Practice with, learn and test your new recording software, hosting or equipment.
<ol><li>Prepare your website to focus on podcasts.</li></ol>	your  Learn anything you need to learn or outsource it, including:
	<ul> <li>Cover creation</li> </ul>
	<ul> <li>Writing show notes for each episode</li> </ul>
	<ul> <li>Preparing scripts, cue cards, checklists</li> </ul>
	<ul> <li>Deciding on gifts for your guests</li> </ul>

	My Podcast Potential Guest
Guest Name	Main URL: http://
Interview topic:	Specialty: VA's name: Contact person (if different from guest):
	Contact info:
Name of episode:	Upcoming/current launches or projects in motion:
NOTES:	
Request sent://20_	
Yes	Date & Time:
■ No	Reason?
Thank you letter sent	/ /20

# **MY NOTES**